

Dear Sirs,

My name is Maria Pankratova and I am a Foreign Rights Manager in Ranok Publishing House, Ukraine.

Ranok is based in Kharkiv - a city that has been living under everyday shelling and attacks since the first day of the war. Our main premises and warehouses are located there, and we have been forced to close them. Many employees have moved from Kharkiv to safer places but a great number are still there, hiding in bomb shelters and often not having access to the Internet and the ability to work. Houses of some employees have been destroyed...

Most of our income has come from sales of books in Ukraine, and the cash inflow is minor now. The most promising ways of earning at least some money to keep paying wages to the employees are selling translation rights for our books and selling physical copies of books abroad.

1. Selling translation rights for Ranok's books

Ranok is the largest publishing house in Ukraine, and we publish children's books, young adult books, fiction, non-fiction, educational literature as well as creative kits. Please find the links to our latest catalogues below:

[Children's catalogue](#)

[Adult Fiction and Non-fiction](#)

For your convenience, please find a selection of our most popular books for different ages ("[Ranok's Popular Titles for Acquiring Rights](#)").

If you are interested in acquiring translation rights in our books or would like to receive more information, please get in touch with me at [maria.pankratova@ranok.com.ua](mailto:maria.pankratova@ranok.com.ua)

2. Shipping physical books in the Ukrainian language from Poland

There is our warehouse in Poland where we deliver books from Ukraine. We can send books from the Polish warehouse to different European countries. Please find our latest catalogue ("[Ranok's Catalogue of Books at the Polish Warehouse](#)"). There are covers and descriptions of available books as well as their prices. The prices specified are retail prices of the books in Euros. Depending on the order, a discount can be offered.

If you are interested in buying physical books or need more information about this possibility, please feel free to contact my colleagues:

Irina Kuzomenska <[irina.kuzomenska@ranok.com.ua](mailto:irina.kuzomenska@ranok.com.ua)>

Elena Khalina <[halina.ranok@gmail.com](mailto:halina.ranok@gmail.com)>

Thank you very much for your support!

Maria Pankratova

Rights Manager

Ranok